Feras Alhaje

Phone: 0501783329 Email: Feras_hpn@yahoo.com

OBJECTIVE

To utilize my experience and knowledge in a multinational organization, while achieving personal and company growth while meeting challenges and further developing personal skills.

PERSONAL PROFILE

An energetic and enthusiastic achiever with a focused approach on career development. I will work very hard to achieve company goals and objectives; and a commitment to deliver against set of goals. I strongly believe that given the chance to join your team I will definitely add value to your organization. And configuration to support growing businesses. Proven analytic and problem-solving skills with the keen ability to assess needs, define requirements, develop value-added solutions, and execute technical solutions that streamline and improve operating efficiencies. Develop system documentation and create policies to meet the needs of dynamic and continuously changing environments. I can present myself a very good for being a part of your organization I would do my best work well to benefit both the firm and myself.

WORK EXPERIENCE

- **SOLAR LAND ENERGY** 2020 - Present

  Solar Land Energy is a leading company in the sale of solar energy supplies, and the company has warehouses in Jeddah and a technical team to implement projects, my tasks in the company as a sales engineer study and follow-up projects and communicate with new customers and hold meetings with them. And supervision after signing the contract with customers, searching and communicating with many companies to get the best prices to secure project supplies, participate in the design of solar energy systems, visit sites and take the requirements to complete the design and implementation of the project.

  Tasks

. Signing and supervising contracts of approximately 500KW.
. Opening and managing a new branch of the company in Riyadh.
. Search for the best shipping companies from China to import materials.

أرض الطاقة الشمسية
SOLAR LAND ENERGY

- **PERT SOLAR** 2013 - 2020

  With the beginning of the launch of solar energy systems in the kingdom, a team was formed in 2017 and began importing materials used in solar energy projects in addition to hiring engineers for studies with the government and private sector.

  Tasks

. Supervising and implementing solar energy projects.
. Supervision of the supply and implementation of a housing project with two on grid 300k.
. Supervising the supply and implementation of private villa projects on grid 150k.
. Supervision of the implementation of off grid 50KW projects.
. Supervising and working on the opening of the largest showroom selling solar energy supplies on King Abdulaziz Road.

Pert Solar
لحلول الطاقة الشمسية

- **PERT IT** 2013 - 2020

Work in the IT Project Manager of networks and study design and implementation.

Tasks

- Design, implementation and installation of small solar systems.
- Work in pert land solar systems for Lighting and pumps.
- May have responsibility for multiple projects in different phases of the development life cycle.
- Interfaces with all areas affected by the project including business sponsors, operations application development, end users, computer services, client services, operations, vendors, etc.
- Defines project scope and objectives.
- Develops detailed work plans, schedules, project estimates, resource plans and status reports.
- Conducts project meetings and produces meeting minutes and issues logs.
- Produces risk analysis and risk mitigation plans.
- Responsible for project tracking and analysis.
- Ensures adherence to Project Management Process, Systems Development Methodology and quality standards for producing project deliverables.
- Provides project management and guidance to the project team.
- Manages vendor selection, contract negotiations, the integration of vendor tasks into the workplan and tracks and reviews vendor deliverables.
- Ensures quality deliverables are produced as planned.
- Manages people, work and resources as planned.
- Recommends and takes action to direct the analysis and solution of complex problems.

وزارة الصحة
Ministry of Health

KINGDOM CENTRE

- **EMIRATES TECHNOLOGY CO. (EMITAC)** 2012 - 2013

Sales Specialist – Networking (HPN) & Responsible for load Orders.
Specialist, sales of specialty Corporate.
Specialist, sales of specialty small businesses and the local market.

Tasks

- Providing standard-level transactional procurement support, focusing on fundamental business, purchasing and financial controls that require limited technical expertise.
- Collaborates with team and follows established processes to meet compliance requirements and organizational goals.
- Performing process-oriented tasks as assigned but applies experience to align individual work with overall strategy.
- Collaborates with teams to maintain and enhance the current operations and processes.
- Executes process improvements.
- Assigned standard level procurement, business, and/or financial responsibilities.

- **ARABIAN APPLIED TECHNOLOGY (APTEC SA) & TRACK** 2011 - 2012

Sales Specialist - Networking (HPN).
Sales Specialist - Cisco Networking.
Specialist, sales of specialty small businesses and the local market.

- Has gained experience in this area at the level of sales and to identify new companies and added to the list of customers, and convince the customer to buy from one of our products despite the presence of competitors in the market.

- **MOT MINISTRY OF TRANSPORTATION** 2010 - 2011

Programmer, developer, and supervisor training for the technical projects of the Ministry.

- **SMART HOME IT SOLUTIONS** 2009 - 2010

Developer and technical support.

- Web Developer using the JavaScript language. And HTML in addition to the design of internal networks and link them to server.
- The work of several projects of the National Guard and linked with the Center for Information.

EDUCATION

- **ALEPPO UNIVERSITY**
  - Institute of Engineering computer networks and programming competence

- **JEDDAH INTERNATIONAL INSTITUTE**
  - CCNA
  - Network management and the delivery and installation of the points

CERTIFICATES

- Certified installation certificate of Olfactory System - Saudi Electricity Company.
- Diploma of marketing from master academic - Malaysia.
- Designing solar energy systems and connecting them to the grid.
- Participant in many workshops on electromechanical works and renewable energy.
- Certificates of the technician supervising the installation of smart meters.
- Certificates of inspection of solar energy systems from Germany.
- And many other certificates in the field of solar energy.

COMPUTER SKILLS

- MS Office Tools
- Delphi Programming
- Visual Basic
- Management software companies and projects
- Generally excellent computer skills

LANGUAGE SKILLS

- Arabic: Excellent
- English: Good

PERSONAL SKILLS

- Sales, new customers, marketing products.
- Developer, programmer and systems analyst.
- Developed organization, time management, and relationship-building skills.
- Team Player and self-improving.
- Eager to learn and grow my personal skills.